

## **Dear Chanco Family:**

There is no better way for someone to nurture their faith journey than with a visit to Chanco on the James. While we have been absent from each other in so many ways, Chanco found ways to connect and support us...even in COVID. Due to our unfailing dedication, this year has proven that Chanco Friends are up to the challenges of the day and are ever so resilient.

Perhaps it is because so many, who have experienced what we call the spirit of Chanco, were able to pivot from a plan to host more than 50 retreats and a full summer camp to virtual programming for more than 2,400 friends throughout the year. Before COVID we average 2,500 guests per year, we are pleased and proud that we were able to serve close to that same number virtually. We were, and remain, steadfast to our mission of supporting Christian hospitality and reconnecting with God for all our Chanco families during this unprecedented time. I would like to especially acknowledge the contributions of all the incredible donors outlined on the pages that follow—you truly were miracle-makers this year. Our dedicated, all-volunteer board of directors and our extremely capable staff, whose hard work in this critical time, ensured that we would remain fiscally solvent during a financially distressing time. And we cannot overstate our appreciation for Bishop Susan Haynes and the diocesan staff, as their prayers, encouragement, and partnership remained a constant through rough waters.

Our conscious commitment to have discussions of discovery and insight about our history continued through the ongoing work of our Traditions Task Force and Program Committee. Additionally, in absence of frequent guests, we focused on several physical plant projects to ensure our property improvements were not only the new and renovated structures. And, the moment was not lost on any of us to see the actual high-speed internet service installed. Hooray!

As we move into the new year, we remain focused on three priorities: the understanding of our path forward for our Native American traditions to connect to our mission and values; to navigate our plans effectively and safely to reopen summer camp and retreat activities; and to successfully complete The Campaign for Chanco.

We believe that in the weeks and months ahead, Chanco's restorative ministry will be needed to heal from so much loss. Please see our website www.chanco.org for updated details about what we can offer each of you as soon as it is deemed safe. May the spirit of Chanco instill in you courage, confidence, and character to look ahead and rejoin our Chanco family in person. Again, we thank our incredible donors, friends, families, clergy, and staff. I hope to see you out at the Bluff very soon.

Many blessings,

Nancy LeCuyer Beach Chanco Board President







# CHANGE FOR CHANCO

For more than a decade, campers have been saving their change toward an exciting addition to Chanco's camp programs. Many Chanco wishes are a reality thanks to *Change for Chanco* youth fundraising: new archery equipment, our rock-climbing wall, the Superman Swing high ropes element, paddle

Archery Equipment, 2014

boards, a new arts and crafts pavilion, and 2019 *Change for Chanco* resulted in a new high ropes element "The Puppet Master."





Puppet Master, 2020

We are incredibly excited about our 2021 *Change for Chanco* project. This year's Change for Chanco will go toward the creation of a three-mile hiking/biking trail. This will be a multi-year project. To achieve our first phase of the hiking/biking trail, we have set a goal of \$8,000 (matched by donor for a total of \$16,000) to complete the 3-mile trail. We can do it! In future years, *Change for Chanco* money will go toward bikes and gear to bring Chanco back to its song of "Chanco is sailing, caving and BIKE TRIPS"! The matching camp family donor has once again agreed to match camper donations and will also match any friend, parent and grandparent donations toward this large scope project! Don't wait – begin saving now knowing that every dollar you save will be matched and have double the impact!



# CHANCO'S PHILANTHROPIC SUPPORT: FRIENDS OF CHANCO MAKE THE DIFFERENCE

With so many choices in charitable giving, why should you donate to Chanco? Listen to the words below from a 2019 summer camp staff member:

"In 2019, my grandfather had become very sick, was put into hospice, and sadly passed away that July. My session two co's, fellow eagles, Courtney and Cornelia emotionally helped me through those two weeks. It was a very difficult time for my family and I, but my family at Chanco always checked in on me and made the process much lighter on my shoulders. That was really the first time in my life I experienced true friendship and that was the love that kept me coming for more in 2020."

- Lara Philips



This is just one voice about the difference a Chanco experience can make in the life of a young adult. Whether at camp or at a retreat program, pre-COVID Chanco enjoyed more than 2,500 youth and adults gracing Chanco's grounds annually and experiencing friendship, faith &fun in a community of Christian love and acceptance. We couldn't do it without you.

Your support of our Annual Fund defrays operating costs so we are able to keep costs low to our guests. This means our camp and retreat programs are available to everyone, regardless of financial circumstances. *Please renew your support today*.

### The Annual Fund in 2020 made many Chanco needs a reality, such as:

- Kept all staff employed through the pandemic
- Hired Lexi Barnhill as our Director of Programs
- Supported a cancellation policy to allow our guests to register with confidence

Made alternative programming available at no cost throughout the pandemic, such as:

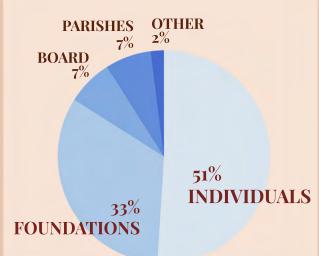
Virtual Easter Service on the Bluff
Virtual Open House
Online Camp Activities and Worship
Camper Chanco Challenge
Camper Campsite Zoom Hangouts
Virtual Women's Advent Retreat
Virtual Christmas Lessons & Carols Service

## In-person summer/fall events occurred with precautions, including:

Family Get-Aways Clergy Retreat Food for the Soul Friendsgiving



**2020 Total Gifts to Chanco** = \$153,301 \*Excluding campaign & endowed gifts



#### **Continued facility improvements including:**

Fencing/landscaping/painting
New fiber optic internet
Dock repairs and new lifeguard tower
Hung the Camp Chanco plaques in
our new dining hall
Upgraded tractor





#### REVENUE:

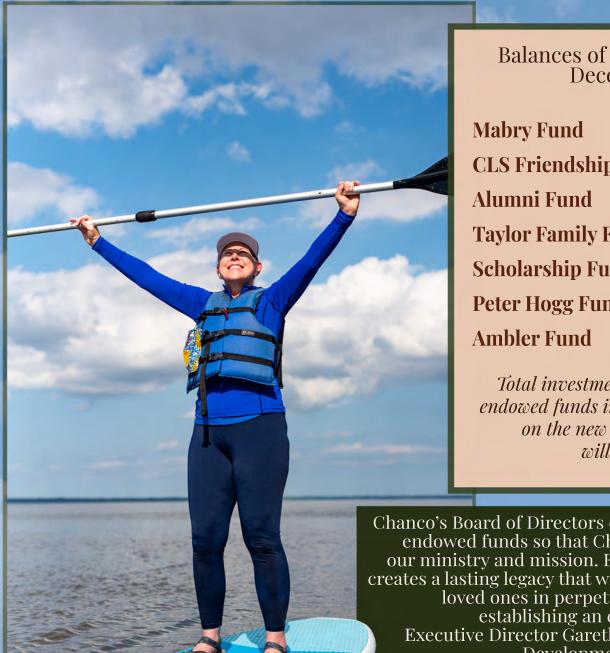
Camp Revenue \$6,652
Retreat Revenue \$76,909
Other Revenue \$107,027
Contributions \$192,135
Released from Restrictions \$7,171
Diocesan Support \$100,000
Total Revenue \$489,894

#### **EXPENSES:**

Sales Expenses \$9,036 \$16,080 Camp Program Expenses Camp Operating Expenses \$930 **General Operating Expenses** \$52,533 **Insurance Expenses** \$34,179 **Utility Expenses** \$35,407 **Maintenance Expenses** \$36,480 Vehicle Expenses \$4,469 **Personnel Expenses** \$372,568 **Total Expenses** \$561,682 Financial Assistance Awarded \$350 (\$72,138) **Operating Result** 

\*Received \$78,900 in forgivable PPP/EIDL in advance\*

# CHANCO ON THE JAMES ENDOWED FUNDS



Balances of endowed funds as of Decemer 31, 2020

**Mabry Fund** \$592,670

CLS Friendship Fund \$542,368

Alumni Fund \$9,766

Taylor Family Fund \$26,062

Scholarship Fund \$78,226

Peter Hogg Fund \$9,218

Ambler Fund \$12,884

Total investment income provided from endowed funds in 2020 was \$46,562. Draws on the new CLS Friendship Fund will begin in 2021.

Chanco's Board of Directors encourages gifts to one of the endowed funds so that Chanco can continue to further our ministry and mission. Establishing an endowed fund creates a lasting legacy that will honor the donor, family, or loved ones in perpetuity. If you have an interest in establishing an endowed fund, please contact Executive Director Gareth Kalfas at 888-7-CHANCO or Development Director Talley Banazek at 804-399-4019 or talley@banazek.com.

### HONOR ROLL OF ANNUAL FUND DONORS 2020

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Anonymous Mr. & Mrs. Timothy Banazek Constance Dundas Foundation The Episcopal Diocese of Southern Virginia

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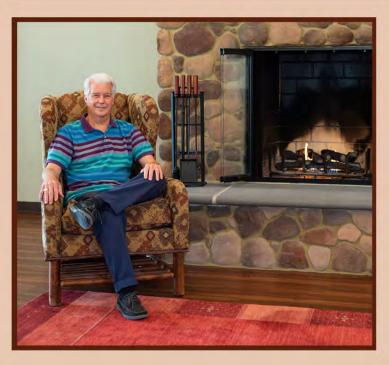
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In honor of Nancy's 50th birthday! May she fly high!: Mr. & Mrs. Timothy Banazek

In gratitude for children & grandchildren whose experiences at Chanco shaped their lives:
Mr. & Mrs. Charles Sale, Jr.

In honor of Lexi Barnhill: Robert & LaVada Barnhill

In gratitude for 3rd generation camper Abby Craun: The Rev. & Mrs. David Davenport

In honor of Talley Banazek: G. T. & Courtney Hollett In honor of our Grandchildren: Mr. & Mrs. Chester Long, Jr.

In memory of William Perry Moore, IV & Peter S. Hogg: Ms. Ruth Simmons

In honor of Christ & Grace Church - Petersburg Ms. Katherine Patterson

In honor of St. Aidan's new rector the Rev. Julia Messer-Croteau: Ms. Martha Lagiglia

In honor of the Banazek Family: Ms. Joanne Rogers

In memory of the Rev. Alfred Martin: Ms. Virginia Swift

In gratitude for Talley Banazek & Dave Davenport: Mrs. Linda Ryder-Wolf

In gratitude for our many blessings: Mr. & Mrs. Robert Whitehorne

In honor of Jack Mace: Anonymous

In gratitude for Rob & Will: Ms. Angier Brock

Honoring his mother, Jebbie Crowe, on her birthday: Mr. Douglas Crowe

In memorial - Russell-Zobel Family: Robert & Lisa Vickers

In gratitude for the ministry of the Rev. James Drinard Smith: Mr. & Mrs. Torsten Peterson

In honor of the Rev. James Drinard & Gerry Smith: Ms. Doris Siewert

### Memorial & Honorary Gifts

### In Memory of Jean Rutherford

Ms. Pattie Ames

Gene & Claire Brill

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Ms. Deborah Gunderson

Ms. Catherine Hager

Ms. Tara Joseph

Ms. Leah Loomis

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#### Gifts in Kind

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Mr. and Mrs. Neil Newsom

Mr. Jimmy Newsome

St. Mark's Episcopal Church

# THE CAMPAIGN FOR CHANCO

### Ensuring Chanco's Future \$4,400,000

- Expanded and improved the Dining Hall
- Constructed the new Spirit Center
- Renovated Flournoy Hall

proud to announce that as of February 2021, we have achieved 80% of our \$4.4 million-dollar goal!

We are pleased &

- Enhanced and protected existing facilities: including upgrade to wastewater treatment plant, sidewalks, nighttime lighting, landscaping and furnishings
- Provided seed funding for Property Maintenance Endowment Fund





# NEW SPACES FOR MINISTRY... BUT WE AREN'T DONE YET!





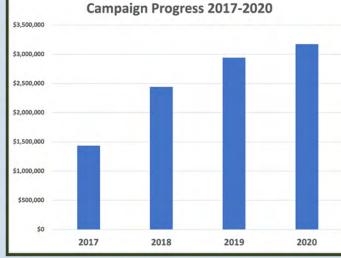












With your support, our campaign continues to make progress. We invite you to join us as we strive toward our goal of \$4.4 million by December 2021! Contact Campaign Director Talley Banazek at talley@banazek.com

# HONOR ROLL OF DONORS THE CAMPAIGN FOR CHANCO

For the past four years, Chanco friends and families have generously supported The Campaign for Chanco to renew our physical spaces, but more importantly, to ensure that the ministry of Chanco endures for generations to come. Our Honor Roll recognizes donors with campaign commitments of \$1,000 or more, as of December 2020. Gifts in honor and in memoriam will be listed in our campaign publication at its conclusion. We look forward to adding to this Honor Roll as we seek to successfully complete The Campaign for Chanco.



### \$100,000 and up

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*In these listings, + indicates the donor is deceased* 

## Chanco Welcomed Families, Churches, & Businesses in 2020

**AMA Hare Scramble Racing Guests Barnhill Family Thanksgiving** Blackmon & Cash Families **Bull & Fleischmann Wedding** Cursillo of the Diocese of Southern Virginia **Celebration for Chuck Marks Chanco Annual Board Retreat Chilton Family** Christ & Grace Church, Petersburg Christ the Redeemer Anglican Church, Norfolk College of William and Mary Counoupas & Connelly Families **Curtis Family** The Episcopal Diocese of Southern Virginia The Episcopal Diocese of Virginia Edwards-McDaniel & McDaniel Families Emmerich & Blocker Families

Fall Friendsgiving (Chanco event) Food for the Soul (Chanco event) Fox Hill Crop Club Friends and Family Overnighters **Fuller Family** Grace Episcopal Church, Yorktown **Greater Atlantic Rescue Dogs** Hekhius & Walter Families Hekhius & Neumerski Families Hoyt & Smith-George Wedding **Jenkins Family** Josefiak & Foster Families Kelly & Cooper Families **Long Family** North Family Oglesia de Dios Pentacostal Fe Y Esperanza, North Chesterfield **Philput Family** Reese Family

**Rotary District 7600** 

**Smith Family** 

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# THE CHANCO TEAM THE STAFF

Diocesan Missioner for Camp & Retreat Ministries

Mr. Gareth Kalfas director@chanco.org

Marketing & Development Coordinator Campaign Director

Mrs. Talley Banazek talley@banazek.com

**Director of Programs** 

Ms. Lexi Barnhill programs@chanco.org

**Administrative Coordinator** 

Ms. Marjorie Gay hospitality@chanco.org

Campaign/Administrative Assistant Ms. Michelle Castle Food Service Director
Mr. Rafael Walters

**Property Keeper**Mr. Matt Washam

Property Assistant
Mr. Jan Abbott

**Head Housekeeper** Ms. Scottie Jerrell

**Operational Staff:** 

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Mr. Chris Flowers

Ms. Callie Richmond

Mr. Will Skinner Ms. Marilu Wheeler

Ms. Mona Wheeler



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